



PI Manufacturing
20732 Currier Road
Walnut, CA 91789

CREDIT APPLICATION FORM

Please fill out as much information as possible.

Name _____ DBA _____

Address _____ City _____

State _____ Zip Code _____ Phone _____

Fax _____ Email _____ Website _____

Federal ID # _____ Resale # _____

D&B # _____ Date Established _____

Number of Employees _____ Annual Sales _____

Company Type: () Partnership () Proprietorship () Corporation () LLC Other _____

Bank _____ Contact Person _____

Checking Account # _____

Savings Account # _____

Address _____ City _____

State _____ Zip Code _____

Phone _____ Fax _____

Ever filed bankruptcy: () Yes () No

VENDOR SUPPLIER REFERENCE

Company Name _____ Contact _____
Address _____ City _____
State _____ Zip _____ Phone _____
Fax _____ Products Purchased _____

Company Name _____ Contact _____
Address _____ City _____
State _____ Zip _____ Phone _____
Fax _____ Products Purchased _____

Company Name _____ Contact _____
Address _____ City _____
State _____ Zip _____ Phone _____
Fax _____ Products Purchased _____

PRINCIPLE OF COMPANY

Name _____
Home Address _____ City _____
State _____ Zip Code _____ Phone _____
Fax _____

The undersigned hereby authorizes the bank and vendors to release information to **PI Manufacturing Corp.**

Signature _____ Print Name _____

Date _____

TERMS AND CONDITIONS

1. METHODS OF PAYMENT

Credit Cards: Visa, Master, and American Express cards are accepted.

COD Cash: Restricted to Will-Call customers.

COD Check: Accepted upon the approval of the customer's credit.

NET Terms: Accepted upon the approval of the customer's credit.

2. SHIPPING

Most orders can be shipped within 24 to 48 business hours. Any shortages or damages must be reported within 7 days of receipt.

3. CUSTOM/SPECIALTY PRODUCTS

In-house custom network, fiber optics, and other cables are available upon request. All OEM contract manufacturing inquiries are welcome.

4. INVOICE

The Buyer hereby orders from PI MANUFACTURING CORPORATION hereinafter referred to PI as the product(s) listed above.

5. PURCHASE PRICE

The BUYER agrees to pay the total purchase price as specified.

6. DELIVERY

Delivery should take place at PI unless otherwise specified in writing on this document.

7. INSPECTION

The BUYER should inspect the product(s) at delivery and should notify PI of any defects or discrepancies within 3 days of receipt of product(s).

8. TITLE AND RISK OF LOSS

Title and risk of loss or damaged to the products shall pass to the BUYER on the date of shipping product to the BUYER.

9. WARRANTY

PI provides warranties for the quality of all its products in materials and workmanship. During this period, PI will repair or replace all merchandise which proves to be defective. However, PI will not warranty any product which has been subjected to improper freight handling/shipping abuse, neglect or unauthorized repair or installation. The warranty also will not cover products installed with non-PI

components and products with broken seals and assembly trace. After replacement of RMA, PI reserves the right to request the total cost of the replacement products with broken seals or assembly trace.

10. ALTERATIONS, MODIFICATIONS AND ATTACHMENTS

Any alteration, additions, improvement or attachment on the products not authorized in writing by PI shall solely be at the BUYER'S own expense and risk. If operations of the products is affected in any way by alterations, improvements, modifications or installation, the warranty shall be deemed waived by the BUYER and PI shall have no further obligations to the BUYER.

11. MERCHANDISE RETURN POLICY

Should a product(s) fail during the warranty period, certain procedures should be followed for PI to serve the BUYER more efficiently.

(1) Fill out the RMA form and fax it in to **909.598.1430**. Once we receive the fax, we will begin processing your request and issue you an RMA number. Walk-in customers without pre-issued RMA numbers will not be served. RMA numbers will be voided, if defective merchandise has not been received by PI within 14 days after a RMA number is issued. Any merchandise return without a RMA number will be returned. The following must be available to request a RMA number:

- Invoice date & number.
- Product description and serial number.
- Detailed reason for return.

(2) Requirements for RMA processing:

- A copy of original invoice with item and serial number.
- A detail note detailing all problems.
- All returned product(s) must be packed in the original packaging. Improper packaging may void warranty.
- RMA number clearly marked on mailing label and shipping containers.
- Shipped defective product to PI with freight prepaid.

The BUYER who does not comply with the above requirement will delay RMA processing. Repair or replacement will be made as soon as returned merchandise is received.

12. RETURN FOR CREDIT

- All sales returns must be processed through PI representatives. A RMA number will be issued for credit returns. Your sales representatives should issue you a credit memo number.
- Any returned merchandise will not be accepted unless it is unused and packed in the original container with complete parts manual and accessories.
- To receive credit, product(s) must be return within 15 days from the invoice date. A minimum of 15% will be charge as a restocking fee against any return merchandise.

13. DAMAGE ON ARRIVAL (DOA)

For all DOA products, the BUYER is required to call for a RMA number within 30 days of the receipt date.

14. LEAD TIME OF SERVICE

- All replacements are subject to stock availability and will be handled within 72 hours. Otherwise, please keep in mind that 2-3 weeks of estimated lead-time will be applied.
- All shipment returned to the BUYER will be by UPS Ground. The BUYER is responsible for the difference of the freight charge.

15. SERVICE CHARGES

- PI hourly labor rate - \$40.00 (minimum 15 minutes)
- Product returned without deficiencies - 15% to 20% of product value.
- Non-PI product(s) - Charge freight and handling (\$10 plus shipping).
- Out of warranty product(s) - \$10.00 per item plus freight.
- Refused shipment without valid reason - \$15.00 charge plus freight.

16. HANDLING CHARGES

- Orders placed online or through the phone will not incur a handling charge.
- For blind drop ship orders, no handling charges are accessed as well.

17. CANCELLATION

Cancellation of order may be subject to a 15% of total order amount.

18. DISHONOR CHECK

\$25.00 will be charged for each return check.

19. LATE CHARGE

There are no late charges, however PI reserves the right to charge the full amount of a past due order on the credit card on file if there is a past due invoice on net terms. Prior attempts to give you a chance to pay will be given before we charge the credit card on file.

20. PI sustains security interest on the merchandise stated above. Venue shall lie in the Los Angeles County, California, and the rights and obligations of the parties hereto shall be constructed and enforced in the state of California.

21. The buyer agrees to pay all of PI's cost related to the collection of any sum due, including overhead allocated to employee efforts and any legal fees and expense incurred.

22. ENTIRE AGREEMENT

This document constitutes an entire agreement between the BUYER and PI. It is intended as a complete and exclusive statement of the terms used in this agreement and no course of prior dealing between the parties and no usage of the trade shall be relevant to supplement or explain any terms used in this agreement. No agent, employee or representative of PI has authority to bind PI to any affirmation, representation or warranty concerning the product sold under this agreement, unless the same is

included within this written agreement. This agreement may be modified only by a written agreement signed by the parties hereto or by their duly authorized agents. Waiver by PI of any provision hereof in one instance shall not constitute a waiver as to any other instance.

Please sign below to accept the Terms and Conditions.

Signature (Print out Paper and Sign)

Print Name

Date

After completion, please fax the forms to 909.598.1430, e-mail to newaccounts@pimfg.com, or e-mail your account representative. For expedited service, please call 909.598.3718.

CONFIDENTIAL